



**KEY CONTACTS IN THE SMALL BUSINESS
COMMUNITY**

Prepared by Karen V. Brown
Asbestos and Small Business Ombudsman
U.S. Environmental Protection Agency

NATIONAL ORGANIZATIONS WITH SIGNIFICANT SMALL BUSINESS MEMBERSHIPS AFFECTED BY ENVIRONMENTAL REGULATIONS

Agricultural Retailers Association (ARA) www.aral.org

Profile: The Agricultural Retailers Association (ARA) represents over 1,000 member companies operating out of more than 7,000 locations providing farms and other customers with plant nutrients, crop protectants, seed, feed and other supplies. ARA members also offer agronomic, environmental and technical services, including custom application of fertilizers and pesticides.

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Air Conditioning Contractors of America (ACCA) www.acca.org

Profile: The Air Conditioning Contractors of America is the nation's largest trade association of those who design, install and maintain heating, ventilating, air conditioning and refrigeration systems in the nation. We have 60 chapters nationwide with approximately 9,000 local, state and national Members. ACCA has been in the forefront of administering 608 CFC tests. We have worked with the Stratospheric Protection Division for years on issues dealing with refrigerants.

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Air Conditioning and Refrigeration Institute (ARI-CoolNet) (ARI) www.ari.org

Profile: ARI is a voluntary, nonprofit organization comprised of the manufacturers of air conditioning, refrigeration, and heating products. More than 90 percent of the air conditioning and refrigeration machinery and components manufactured in the US is produced by members of ARI.

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American Association of Airport Executives (AAAE) www.airportnet.org

Profile: The AAAE is the largest professional organization for airport executives in the world, representing thousands of airport management personnel at public use airports nationwide. AAAE's primary goal is to assist airport executives in fulfilling their responsibilities to the airports and communities they serve.

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American Assn. of Airport Executives
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American Association of Meat Processors (AAMP) www.aamp.co

Profile: The American Association of Meat Processors (AAMP), is North America's largest meat trade organization. Membership includes more than 1,700 medium-sized and smaller meat, poultry and food business: slaughterers, packers, processors, wholesalers, in-home food service business, retailers, deli and catering operators, and industry suppliers. AAMP members are from the U.S. Canadian provinces and several foreign countries. AAMP is also affiliated with 34 state, regional and provincial meat trade organizations.

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American Association of Port Authorities (AAPA) www.info@aapa-ports.org

Profile: AAPA, the alliance of leading ports in the Western Hemisphere, protects and advances the common interests of its diverse members as they connect their communities with the global transportation system.

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American Association of Textile Chemists and Colorists (AATCC) www.aatcc.org

Profile: AATCC is a membership society of 7000 individuals involved in the wet processing (dyeing and finishing) of textile items. It was founded in 1921 and represents the authoritative source through journals, technical manuals, conferences and standards development information for users and manufacturers of textile items with emphasis on wet processing. Over 50 research committees composed of industry personnel meet on a regular basis to work on items of mutual concern.

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American Bakers Association (ABA) www.americanbakers.org

Profile: Represents interests of wholesale baking industry at state and national levels before legislatures, the administration and Congress. ABA is committed to fostering increased consumption of baked goods and provides information about their nutritional benefits to consumers. ABA functions primarily in the areas of government relations, industry relations, communications, conventions and meetings.

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American Boiler Manufacturers Association (ABMA) www.abma.com

Profile: American Boiler Manufacturers Association is the national non-profit trade association of over 115 domestic and international corporations and organizations that manufacture and use boilers, fuel burning equipment, and other boiler-related products and services for steam and hot water in commercial, institutional, industrial, cogeneration, and power-generating markets. We provide information, meetings, conferences and publications to both members and nonmembers, and monitor energy, environmental and other business-related issues.

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American Bus Association (ABA) www.buses.org

Profile: The ABA, the North American trade association for the intercity bus industry, represents the US bus industry in Washington, DC., facilitates relationships between the North American motorcoach industry and all related segments of the travel and supplier industry, and creates awareness of the motorcoach industry among consumers in North America (USA, Canada and Mexico). ABA represents 800 motor coach and tour companies in the United States and Canada.

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American Chemistry Council (ACC) www.americanchemistry.com

Profile: The American Chemistry Council represents the leading companies engaged in the business of chemistry. The Council is committee to improved environmental, health and safety performance through Responsible Care, common sense advocacy designed to address major public policy issues, and health and environmental research and product testing.

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American Consulting Engineers Council (ACEC) www.acec.org

Profile: ACEC today is the largest national organization of engineers engaged in the practice of consulting engineering. It is comprised of 52 state and regional Member Organizations, representing more than 5,700 independent engineering firms throughout the United States. These firms employ a quarter of a million engineers, architects, land supervisors, scientists, technicians, or other professionals, who design some \$100 billion of private and public works annually. Consulting engineering firms join ACEC through their Member Organization.

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American Council on Education (ACE) www.acenet.edu

Profile: ACE, the major coordinating body for all the nation's higher education institutions, seeks to provide leadership and a unifying voice on key higher education issues and to influence public policy through

advocacy, research, and program initiatives.

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American Dental Association (ADA) www.ada.org

Profile: The ADA is the professional association of dentists committed to the public's oral health, ethics, science and professional advancement; leading a unified profession through initiatives in advocacy, education, research and the development of standards.

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American Farm Bureau Federation (AFBF) www.fb.com

Profile: The AFBF is an independent, non-governmental, voluntary organization of farm and ranch families united for the purpose of analyzing their problems and formulating action to achieve educational improvement, economic opportunity and social advancement and, thereby, to promote the national well being. AFBF represents more than 5,000,000 members families in 50 states and Puerto Rico with organizations in approximately 2,800 counties. AFBF is local, county, state, national and international in its scope and influence and is the voice of agricultural producers at all levels.

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American Foundry Society (AFS) www.afsinc.org

Profile: AFS is a technical, trade, and management association representing the interests of not only foundry, but also pattern makers, technologists, educators and suppliers. The foundry business has almost 13,000 members, representing over 3,000 foundries. The foundry business generates over

\$25 billion annually, while also directly employing over 200,000 individuals.

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American Forest & Paper Association (AF&PA) www.afandpa.org

Profile: To provide significant value to member companies through outstanding performance in those areas that are key to members' success and where an association can be more effective than individual companies.

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American Forest & Paper Association
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American Frozen Food Institute (AFFI) www.affi.com

Profile: The American Frozen Food Institute (AFFI) is the national trade association representing manufacturers and processors of frozen food products, as well as their marketers and suppliers throughout the United States. AFFI's more than 560 member companies account for over 90 percent of the total annual production of frozen food in the United States, valued at approximately \$60 billion. AFFI members are located throughout the country and are engaged in the manufacture, processing, transportation, distribution and sale of products nationwide

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American Furniture Manufacturers Association (AFMA) www.afmahp.org

Profile: AFMA is the nation's largest trade association for furniture manufacturers. The Association is dedicated to fostering the growth and development of the furniture industry and improving the effectiveness and efficiency of furniture manufacturers in the United States nurturing the mutual interests of members. AFMA encourage a working relationship among manufacturers and provide for an interchange of views concerning the furniture industry. AFMA also provide information and services including, Management Development, Legislative and Regulatory Involvement and Technical, Statistical and Research Programs.

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American Galvanizers Association (AGA) www.galvanizeit.org

Profile: The AGA provides a variety of services in an effort to effectively educate and assist the specification community about all aspects of hot dip galvanizing for corrosion protection. An educational seminar provides a comprehensive look at hot dip galvanizing for corrosion protection. Designed with an educational thrust, the seminar covers a range of topics including specification, inspection, design, and galvanizing economics. These seminars provide CEU credit and are offered several times annually across the US and Canada.

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American Gas Association (AGA) www.aga.org

Profile: The American Gas Association (AGA) represents 189 local natural gas utilities that deliver gas to 54 million homes and businesses in all fifty states. Additionally, AGA provides services to member natural gas pipelines, marketers, gatherers, international gas companies and a variety of industry associates.

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American Highway Users Alliance/Roadway Safety Foundation www.highways.org

Profile: The Highway Users is dedicated to promoting and defending the role of motor vehicle transportation in providing U.S. mobility, economic growth, productivity improvements, defense, safety and individual freedom of choice.

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American Hotel & Lodging Association (AH&LA) www.ahma.com

Profile: The American Hotel & Lodging Association (AH&LA) is a 92 year old federation of state lodging associations throughout the United States with some 13,000 property members worldwide, representing more than 1.7 million guest rooms. AH&LA provides its members with assistant in operations,

education, a communications, and lobbies on Capitol Hill to provide a business climate which the industry can continue to prosper. Individual state associations provide representation at the state level and offer many additional cost-saving benefits.

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American Iron and Steel Institute (AISI) www.steel.org

Profile: To provide high-quality, value-added products to a wide array of customers; to lead the work in innovation and technology in the production of steel; to produce steel in a safe and environmentally friendly manner; and to increase the market for North American Steel in both traditional and innovative applications.

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American Meat Institute (AMI) www.meatami.com

Profile: AMI, a national trade association, represents packers and processors of 70% of the nation's beef, pork, lamb, veal and turkey products and their suppliers throughout America. AMI provides legislative, regulatory and public relations services, conducts scientific and economic research, offers marketing and technical assistance and sponsors education programs.

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American Nursery & Landscape Association (ANLA) www.anla.org

Profile: The American Nursery & Landscape Association (ANLA) is the national trade association of the nursery industry. ANLA's mission is to advocate, promote, and foster a favorable business climate for the nursery industry. ANLA membership stands at nearly 2,200 firms engaged in all aspects of growing and selling landscape plants and related products. Most member are small family-owned businesses.

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American Petroleum Institute (API) www.api.org

Profile: The American Petroleum Institute (API) is the U.S. petroleum industry's primary trade association. Its membership consist of a broad cross section of petroleum and allied industries in exploration, production, transportation, refining and marketing. The API's membership currently includes about 300 companies.

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American Portland Cement Alliance (APCA) www.apca.org

Profile: PCA: Contributing to a better environment, in improving product and its uses, and in raising the quality of construction. PCA conducts market development, research, education, and public affairs work on behalf of its members - cement companies in the United States and Canada.

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American Public Power Association (APPA) www.appanet.org

Profile: The American Public Power Association (APPA) is the national service organization for the nation's more than 2000 community-and state-owned electric utilities. These public power systems provide for the electric power needs of 35 million Americans and are located in every state except Hawaii. Public power systems serve some of the nation's smallest towns. More than 1200 public power systems serve 3000 or fewer customers. Public power systems are governed democratically through the local government structure. Most - especially the small ones - are governed by a city council, while others are governed by an independently elected or appointed board.

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American Rental Association (ARA) www.ararental.org

Profile: The American Car Rental Association is an international trade association comprised of: 4,000 Rental Companies, 1,700 Branch Locations, and 1,000 Associate Members (Suppliers). The rental industry depends on the quality products it rents to customers.

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American Road & Transportation Builders Association (ARTBA) www.artba.org

Profile: ARTBA, founded in 1902, is the only national association that exclusively represents the collective interests of all sectors of the U.S. transportation construction industry before the White House, Congress and federal agencies. Over the past decade, the association has also become the industry's primary advocate in environmental regulatory actions and litigation. ARTBA's more than 5,000 members all have an economic stake in transportation development programs. The U.S. transportation construction industry generates more than \$185 billion in U.S. economic activity annually and provides employment for more than 2.2 million Americans.

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American Shipbuilding Association (ASA) www.smrtivsndhipbuilding.com

Profile: The Mission of the American Shipbuilding Association (ASA) is to educate policy makers and the American public on the need for a strong shipbuilding industrial base to build the ships that keep America secure and economically prosperous. ASA supports a strong American Navy and Marine Corps, Coast Guard, and merchant fleet of American built ships.

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American Waterways Operators (AWO) www.americanwaterways.com

Profile: AWO is the national trade association representing the inland and coastal tugboat, towboat and barge industry. It promotes sound legislative and regulatory decisions by Federal and State governments. AWO is committed to being a leader in marine safety and environmental protection. All of AWO's members subscribe to the AWO Responsible Carrier Program, an industry-developed safety and environmental management program, as a condition of membership in AWO.

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American Wood Preservers Institute (AWPI) www.awpi.org

Profile: The American Wood Preservers Institute (AWPI) is a national trade association representing companies involved in the wood preserving industry. The AWPI encourages, develops, and promotes the production and acceptance of the wood preserving industry's products. The Institute also promotes environmental stewardship and compliance with state and Federal regulations by all members of the wood preserving industry. The AWPI provides a wide range of technical, and reference materials for use by members, distributor, and users of pressure-treated wood.

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Armstrong Associates, Inc. (AAI)

Profile: Armstrong Associates, Inc. (AAI) is a full-service association management firm with a proven track record managing non-profit trade associations. The firm handles all internal administration (human resources, salaries, benefits, insurance, budget/financial planning) and external relations (public speaking, annual convention/trade show, board and committee meetings, member and board relations, publications and public relations).

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Associated Builders and Contractors (ABC) www.abc.org

Profile: The Associated Builders and Contractors is a national trade association representing more than 23,000 contractors, subcontractors, material suppliers and construction-related firms. ABC has over 80 chapters nationwide, covering the continental United States, Alaska, Hawaii and Guam. ABC is the only construction association that promotes the merit shop philosophy and the free enterprise system.

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Associated General Contractors of America (AGC) www.agc.org/www.constructionenvironment.org

Profile: The Associated General Contractors of America (AGC) is the nation's largest and oldest construction trade association, founded in 1918. It is a full-service national trade association with 101 Chapters. AGC represents more than 33,000 firms, including 7,200 of the nation's leading general contractors, more than 12,000 specialty contractors, and 14,000 suppliers and service providers.

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Association Connecting Electronics Industries, Inc. (IPC) www.ipc.org

Profile: The Association Connecting Electronics Industries, Inc. - IPC is a trade association representing over 2300 companies in the electronic interconnection industry worldwide. IPC has the latest information on the design, fabrication, assembly, of printed wiring boards (PWBs), and printed wiring assemblies (PWAs) as well as environmental, regulatory and legislative aspects impacting these industries.

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Association of Graphic Communications (AGC) www.agcomm.org

Profile: The Association of Graphic Communications, the region's oldest and largest graphic arts trade group that brings together business, local government and academia in a shared effort to promote and advance the NY/NJ metro area's graphic communications marketplace.

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Automatic Transmission Rebuilders Association (ATRA) www.atra-gears.com

Profile: ATRA is a non-profit Professional organization dedicated to the improvement of the welfare of the automatic transmission repair industry. Founded in 1955, ATRA is the world's oldest and largest network of independent transmission rebuilding firms, with members located throughout the United States and Canada.

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Automotive Aftermarket Industry Association (AAIA) www.aftermarket.org
(Formally Automotive Parts And Service Alliance (APSA))

Profile: The Automotive Aftermarket Industry Association (AAIA) is a non-profit trade association whose 2,700 member companies conduct business in the motor vehicle aftermarket industry. AAIA is a new association which resulted from the consolidation between the Automotive Parts & Association (APAA) and the Automotive Service Industry Association (ASIA) APSA is an alliance of the government affairs efforts for the Automotive Aftermarket Industry Association, and the Automotive Warehouse distributors Association. Together we represent companies that manufacture, distribute and retail automotive parts and services. For the most part, these companies provide parts and services for vehicles, independent of the car companies and their franchised dealers.

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Automotive Parts Rebuilders Association (APRA) www.apra.org

Profile: The Automotive Parts Rebuilders Association provides benefits and services to 2100 plus remanufacturers, and their suppliers in the automotive and heavy duty markets. APRA also publishes two newspapers for its members to keep them up to date on the latest trends in their industry, as well as the environmental regulations affecting them.

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Brian Tubbs, Director
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Automotive Recyclers Association (ARA) www.autorecyc.org

Profile: Since 1943, the Automotive Recyclers Association (ARA) has represented an industry dedicated to the efficient removal and reuse of automotive parts, and the safe disposal of inoperable motor vehicles. ARA services approximately 2,000 member companies through direct membership and 3,500 other companies through 54 Affiliate Chapters worldwide. ARA is the only trade association servicing the automotive recycling industry in 18 countries internationally.

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Automotive Recyclers Assn.
3975 Fair Ridge Dr., Suite 20
Terrace Level - North
Fairfax, VA 22033

PHONE: (703) 385-1001
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Automotive Service Association (ASA) www.asashop.org

Profile: ASA is the largest not-for-profit trade association of its kind, serving businesses and professionals from all segments of the automotive service industry, Headquartered in Bedford, Texas, ASA advances professionalism and excellence in the automotive repair industry through education, representation and member services.

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*(Street address:1901 Airport Freeway, Bedford, Texas 76021-5732)

Washington Representative:

Robert L. Redding, Jr.
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Washington, DC 20002

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Battery Council International (BCI) www.batterycouncil.org

Profile: Battery Council International is a non-profit trade association representing commercial entities involved in the manufacture, distribution, sale and recycling of lead-acid batteries. BCI's members include manufacturers and distributors of lead-acid batteries and the secondary smelters that reclaim or recycle lead batteries once they are spent. BCI's membership represents more than 99 percent of the nation's domestic lead battery manufacturing capacity and more than 90 percent of the nation's recycling or secondary smelting capacity.

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Business & Institutional Furniture Manufacturer's Assn. (BIFMA) www.bifma.com

Profile: BIFMA International is an association of furniture manufacturers and their associates, addressing issues of common concern. The association mission is to promote the growth of the Contract Furniture industry by providing market-focused services including standards development, industry statistics, education, government interaction and networking opportunities.

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Car Care Council (CCC) www.carcarecouncil.org

Profile: Car Care Council's mission is to provide information to vehicle owners about the importance of preventive maintenance, needed repairs and enhancements for safer highways, increased fuel conservation and cleaner air. The goal is to protect the owner's investment.

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Donna M. Wagner
Director of Operations

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Cellulose Insulation Manufacturers Association (CIMA) (www.cellulose.org)

Profile: A trade association devoted to the interests of producers of cellulose building insulation, and to those who specify, buy, or install cellulose insulation. Cellulose insulation is an inherently recycled product that offers exceptional installed energy-saving performance combined with low embodied energy. CIMA publishes consumer information and technical bulletins for specifiers, installers, regulators, and

inspectors.

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Center for Small Business and the Environment (CSBE)

Profile: The Center for Small Business and the environment (CSBE) strives to link small business drive and creativity to the need for innovative solutions to environmental problems. To this end, CSBE promotes “green gazelles” - small businesses that are profiting and growing from environmentally beneficial activities.

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Chemical Producers & Distributors Association (CPDA) www.cpda.com

Profile: Chemical Producers Distributors Association (CPDA) is recognized as the voice of small business entrepreneurs, especially small formulators and distributors, within the agricultural chemical industry. We have filled a special niche in our representation of the formulator and distributor companies specifically those that hold less than 10 registrations. CPDA serves as the Washington office of these small companies that engages in lobbying on behalf of our members. In short, our association is the lobbying arm of small companies which otherwise could not afford to maintain their own Washington office.

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Chemical Shippers Association (CSA) www.chemshippers.com

Profile: The Chemical Shippers Association (CSA) has a mission to leverage the combined volume and experience of the members and obtain more favorable shipping contract rates and service. Membership is open to any shipper of chemicals and/or allied products.

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Coalition for Environmentally Responsible Economies (CERES) (www.ceres.org)

Profile: Formed out of a unique partnership between some of America's largest institutional investors and environmental groups, CERES has emerged as an innovative leader with a proven process for encouraging greater corporate environmental responsibility.

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Collier Shannon Scott

Profile: Collier, Shannon & Scott's environmental practice group has broad experience in the full spectrum of federal and state environmental regulatory programs, litigation, and health and safety matters. It counsels and advise hundreds of clients, large and small, on regulatory compliance issues and provide representation in court and before administrative tribunals.

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Color Pigments Manufacturers Association, Inc. (CPMA)

Profile: The Color Pigments Manufacturers Association, Inc. (CPMA), formerly DCMA -- the Dry Color Manufacturers' Association, is an industry trade association representing color pigment companies in Canada, Mexico, and the United States. CPMA represents small, medium, and large color pigments manufacturers throughout Canada, Mexico, and the United States, accounting for 95% of the production of color pigments in North America. Color pigments are widely used in product compositions of all kinds, including paints, inks, plastics, glass, synthetic fibers, ceramics, colored cement products, textiles, cosmetics, and artist's colors. Color pigment manufacturers located in other countries with sales in Canada, Mexico, and the United States and suppliers of intermediates to the color pigments industry are also members of the Association.

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Composite Panel Association/Composite Wood Council (CPA) (www.pbmdf.com)

Profile: The Composite Panel Association (CPA) is the North American trade association for the particleboard (PB) and medium density fiberboard (MDF) industries, and for other compatible products. The CPA is dedicated to increasing the acceptance and use of industry products and

providing for the general welfare of the industry. Membership in the CPA currently includes 34 of the leading U.S. and Canadian producers of particleboard and MDF. Together, they represent more than 85 percent of total North American manufacturing capacity.

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John Bradfield, VP, Quality Assurance

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Concurrent Technology Corporation (CTC) www.ctc.com

Profile: Concurrent Technologies Corporation (CTC) is committed to assisting industry and government achieve world-class competitiveness. Through a unique concurrent engineering framework, CTC provides comprehensive solutions that improve our clients' product quality, productivity, and cost effectiveness.

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CONSAD Research Corporation (CONSAD) www.consad.com

Profile: An Economic and Public Policy Analysis Consulting Firm. CONSAD designs innovative and intelligent methods for examining the choices confronting public and private decision-makers, providing them with a complete base of information and ideas to facilitate informed judgments. CONSAD specializes in research regarding the impact of regulation on small business (e.g., SBREFA analyses), in assignments for both the public and private sectors, as well as regulatory internet-targeting Expert Advisors.

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Construction Industry Manufacturers Association (CIMA) www.cimagnet.com

Profile: CIMA is a full service innovative business resource for manufacturers of construction equipment and service providers, with bottom line enhancing strategies for domestic and international business. Headquartered in Milwaukee, Wisconsin, CIMA has served as an association construction equipment manufacturers for 86 years and has since expanded to operate offices in Washington, DC and Beijing PR China. CIMA also co-produces and co-owns CONEXPO-CON/AGG, the largest construction equipment trade show in the Western Hemisphere.

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Consumer Specialty Products Association (CSPA) www.cspa.org

Profile: CSPA represents a major presence in the U.S. economy, accounting for some \$20 billion worth of American business each year. A consumer specialty product is formulated from basic chemicals, or chemical compounds and used, without further processing, by household, commercial, institutional and industrial consumers for specific and specialized purposes. CSPA's seven divisions include: Aerosols; Air Care; Antimicrobials; Detergents; Industrial and Automotive; Pest Management Products; and Polishes and Floor Maintenance.

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John DiFazio, Sr. Counsel
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Copper and Brass Fabricators Council, Inc. (C&BFC)

Profile: The Copper and Brass Fabricators Council is a trade association which represents the principal copper and brass mills in the United States. These mills together account for the fabrication of more than 80% of all copper and brass mill products produced in the United States, including sheet, strip, plate, foil, bar, rod and both plumbing and commercial tube widely used in building construction, automotive manufacturing, and the electronic and electrical industries.

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Cosmetic, Toiletry and Fragrance Association (CTFA) www.ctfa.org

Profile: CTFA is the national trade association representing the cosmetic, toiletry and fragrance industry. CTFA provides a full range of services to support the industry's needs and interests in scientific, legal, regulatory, legislative and international fields. The association also takes leadership role in coordinating public service, educational and government affairs activities. CTFA has more than 600 members companies, including manufacturers and distributors of finished personal care products.

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Council of Industrial Boiler Owners (CBIO) www.cibo.org

Profile: CBIO is a national trade association of industrial boiler owners, architect-engineers, related equipment manufacturers, and universities representing 20 major industrial sectors. CIBO was formed in 1978 to promote the exchange of information between industry and government relating to energy and environmental policies, laws, and regulations affecting industrial energy users and producers. CIBO membership represents industries as diverse as chemical, paper, cogeneration, metals, automotive, refining, brewing, textiles, combustion engineering, food products and universities.

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CropLife America www.croplifeamerica.org

Profile: CropLife America promotes the environmentally sound use of crop protection products for the economical production of safe, high quality, abundant food, fiber and other crops..

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Ecological & Toxicological Association of Dyes & Organic Pigments Manufacturers (ETAD)
www.etad.com

Profile: The Ecological and Toxicological Association of Dyes and Organic Pigments Manufacturers (ETAD) is an international technical organization that addresses the health, safety, and environmental impacting the worldwide colorants manufacturing industry. In North America, ETAD North America represents the interests of the dye manufacturers and formulators in the NAFTA region.

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Deborah Nichols
Project Coordinator
ETAD North America

Electrical Apparatus Service Association (EASA) www.easa.com

Profile: EASA has over 2,800 member firms throughout the United States, Canada, Mexico and South America, well as overseas. EASA provides engineering consulting services to members and works with manufacturers, industry organizations and government agencies to promote better repair standards for the repair of electric motors and assure the highest quality professional service for customers. In addition, EASA sponsors numerous training and educational programs for their members.

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Electrical Power Supply Association (EPSA) www.epsa.org

Profile: The Electric Power Supply Association (EPSA) is the national trade association representing competitive electric power generators, marketers, suppliers and developers in U.S. and global markets. EPSA's members share a commitment to supply reliable, competitively priced electricity, steam and other forms of useful energy to all electric customers from environmentally responsible facilities.

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Julie Simon, Vice President

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Electronic Industries Alliance (EIA) www.eia.org

Profile: EIA is the national trade association representing more than 2300 members of the \$550 billion electronics industry. Members include chemical suppliers to the industry, manufacturers of circuit boards and electronic assemblies, component manufacturers, and consumer electronic manufacturers as well as manufactures that sell electronic products to the government.

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Engine Manufacturers Association (EMA) www.engine-manufacturers.org

Profile: The Engine Manufacturers Association is a non-profit trade association comprise of domestic and international manufacturers of internal combustion engines for trucks and buses, locomotives, marine vessels, construction, agricultural and industrial equipment, stationary equipment, and lawn, garden and utility equipment. EMA's goal is to foster the development of efficient engine power for an environmentally conscious world.

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Environmental Industry Associations (EIA) www.envasns.org

Profile: EIA represents companies that provide products and services for a better environment. EIA includes the following organizations: National Solid Wastes Management Association (NSWMA), Hazardous Waste Management Association (HWMA), & Waste Equipment Technology Association (WASTEC).

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FAX: (202) 966-4818

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Fertilizer Institute (TFI) www.tfi.org

Profile: The Fertilizer Institute represents, by voluntary membership, more than 90 percent of the nation's fertilizer industry. Producers, manufacturers, retailers, trading firms and equipment manufacturers which comprise its membership are served by a full time Washington, DC staff in various legislative, educational and technical areas, as well as with information and public relations programs.

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The Fertilizer Institute
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Flexographic Technical Association (FTA) www.flexography.org

Profile: The Flexographic Technical Association (FTA)/Foundation of FTA (FFTA)/FlexSys Training Corporation provides technical information and training to membership consisting of nearly 2,000 companies in the flexographic printing industry. Together, the organization provides educational meetings, technical and environmental products and services, and publishes Flexo and Flexo Espanol Magazines.

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Forging Industry Association (FIA) www.forging.org

Profile: Forging Industry Association, is comprised of some 151 North American producers of forged metal components, accounting for almost 68% of the custom forging volume produced annually. The Association, with its predecessor organizations, has served the metal forging industry since 1913.

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Golf Course Superintendents Association of America (GCSAA) www.gcsaa.org

Profile: The Golf Course Superintendents Association of America (GCSAA) is the professional association for the men and women, from more than 60 countries around the world, who care for the playing fields of golf. The foundation is committed to advancing environmental and scientific developments in golf course management, providing educational opportunities for superintendents and turfgrass students, and preserving the history of the profession.

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Independent Battery Manufacturers Association (IBMA) www.thebatteryman.com

Profile: Independent Battery Manufacturers Association is a non-profit corporation formed to advance the technical science of the manufacture of batteries; to aid in the development of sound business practices; to help members in the advertising and sales promotion of batteries; to collect and disseminate information among members; to safeguard standards of honor, integrity and courtesy among members; to encourage and facilitate a better understanding and a more cordial relationship with the general public; to promote the general welfare of the battery manufacturer members throughout the world.

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Independent Lubricant Manufacturers Association (ILMA) www.ilma.org

Profile: The Independent Lubricant Manufacturers Association (ILMA) is a national trade association of companies, primarily small businesses, ranging in size from fewer than 10 to more than 200 employees. They blend, compound and sell approximately 25 percent of the United States' lubricant needs. They are by definition neither owned or controlled by companies that explore for or refine crude oil to produce lubricant base stocks.

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Industrial Heating Equipment Association (IHEA) www.ihea.org

Profile: The Industrial Heating Equipment Association (IHEA) represents the major segments of the industrial heat processing equipment industry, including equipment for melting, refining and heat treating metals and certain non-metallic materials.

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Institute for Corporate Environmental Mentoring (ICEM) www.neetf.org

Profile: ICEM, a project of the National Environmental Education & Training Foundation, was established to

promote business-to business mentoring by linking the resources, expertise and personnel of large businesses to help small and medium-sized companies improve their environmental performance. The Institute's programs include: the development of an industrial ecology community college curriculum; a website, The Mentor Center, a Mentoring Handbook; a Mentoring Evaluation process; and an annual forum on mentoring.

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Institute of Makers of Explosives (IME) www.ime.org

Profile: The IME is the safety association of the commercial explosives industry. IME's mission is to promote safety and the protection of employees, users, the public and the environment; and to encourage the adoption of uniform rules and regulations in the manufacture, transportation, storage handling, use and disposal of explosive materials used in blasting and other essential operations. IME member companies produce over 95 percent of the commercial explosives consumed in the United States. Seventy percent of its members meet the SBA definition of a "small business."

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Institute of Scrap Recycling Industries, Inc. www.isri.org

Profile: ISRI is the North American trade association of the scrap processing and recycling industry. It represents 1,200 companies that process, broker, and consume scrap commodities including metals, paper, plastics, glass, rubber, and textiles, and electronics.

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promote the interest of Hispanic and other minority-owned business firms through marketing and procurement information, education and training activities, publications, advocacy initiatives, outreach programs and electronic bulletin services. As the nation's premier organization representing minority-owned businesses, its near 500 corporate members cover the entire business spectrum from manufacturing and high tech firms to service and construction.

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Mobile Air Conditioning Society Worldwide (MACS Worldwide) www.macsw.org

Profile: Founded in 1961, the Mobile Air Conditioning Society Worldwide (MACS Worldwide) is the leading forum for its specialized segment of the automotive aftermarket. MACS purpose is to fill the industry's need for comprehensive technical information, training and communication. The Society represents more than 1500 members, including service shop owners, installers, distributors, component suppliers and manufacturers in North America and countries around the world.

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Multi-housing Laundry Association (MLA)

Profile: No profile available as of yet

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National Air Transportation Association (NATA) www.nata-online.org

Profile: The mission of the NATA is to be the leading national trade association representing the business interests of General Aviation service companies on legislative and regulatory matters at the Federal level, to provide education, services, and benefits to its Members to help ensure their long-term economic success, and to provide for the well-being and continuity of the Association.

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National Association of Convenience Stores (NACS) www.cstorecentral.com

Profile: The National Association of Convenience Stores (NACS) is an international trade association representing over 2,200 retail members and nearly 1,600 supplier members. Retail member companies operate over 74,500 convenience stores around the world. The convenience store industry posted over \$156.2 billion in total sales for 1997 and accounts for 54 percent of all gasoline sold in the U.S. Celebrating 37 years of industry service, NACS continues to be an integral part of the convenience store industry success story through its convention and trade show and education, information and public affairs programs. Additional information regarding NACS and the convenience store and petroleum marketing industries can be accessed at C-Store Central at www.cstorecentral.com.

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National Association of Demolition Contractors (NADC) www.demolitionassociation.com

Profile: The National Association of Demolition Contractors (NADC) is the trade organization for the Demolition Industry in the United States and Canada, representing some 850 member companies involved with the demolition, disposal, salvage and recycling of structures. NADC members deal with a variety of environmental issues on a daily basis including asbestos, PCBs and lead abatement, facilities decontamination, C&D debris recycling, hazardous materials handling and disposal, toxic waste management, Brown fields and Superfund cleanups.

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National Association of Manufacturers (NAM) www.nam.org

Profile: The NAM's mission is to enhance the competitiveness of manufacturers and improve living standards for working Americans by shaping a legislative and regulatory environment conducive to U.S. economic growth, and to increase understanding among policymakers, the media and the general public about the importance of manufacturing to America's economic strength. Its more than 14,000 member companies and subsidiaries, including approximately 10,000 small and medium manufacturers, are in every state and produce about 85 percent of U.S. manufactured goods.

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National Association of Metal Finishers (NAMF) www.namf.org

Metal Finishing Suppliers Association (MFSA) www.mfsa.org

American Electroplaters & Surface Finishers Society (AESFS) www.aesf.org

Profile: Represents about 30% of electroplaters and metal finishers. Active in seminar programs with members on effluent guidelines and hazardous waste problems. The Government Relations Office of the Surface Finishing Industry represents the regulatory and legislative advocacy interests of the surface finishing industry.

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National Association of Minority Contractors (NAMC) www.n-a-m-c.com

Profile: Represents about 3,000 member of minority contractors in 46 States. Provides information, disseminates procurement opportunities to members, acts as legislative advocate for industry, and provides technical assistance/training.

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Arnold Jolivet

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National Association of the Remodeling Industry (NARI) www.RemodelToday.com

Profile: The National Association of the Remodeling Industry (NARI) is the only trade association dedicated solely to the remodeling industry. With more than 5800 members nationwide, the Association – based

in Des Plaines, Illinois, – is “The Voice of the Remodeling Industry”™.

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National Association of RV Parks & Campgrounds www.GoCampingAmerica.com

Profile: The National Association of RV Parks & Campgrounds is the national trade association representing the commercial RV parks and campgrounds throughout the United States. There are approximately 8500 commercial parks, serving over 80 million camper nights, employing 120,000 seasonal and year round people while generating gross revenues in excess of \$6 billion.

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Washington Representative

Aubrey King

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National Association of Sewer Service Companies (NASSCO) www.lawbc.com

Profile: NASSCO is a trade association whose member companies clean, inspect, analyze, and rehabilitate sewer and appurtenant structures using a variety of equipment, materials, and methods, including grouting.

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National Association of State Departments of Agriculture (NASDA) www.nasda.org

Profile: The National Association of State Departments of Agriculture (NASDA) represents the commissioners, secretaries, directors of the state departments of agriculture in the fifty states and four territories, and supports the protection of the environment and the wise use of our natural resources. A more detailed statement can be found on our website at <http://www.nasda.hq.org/>.

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National Association of Towns and Townships (NAT&T) www.natat.org

Profile: The purpose of the National Association of Towns and Townships (NAT&T) is to strengthen the effectiveness of town and township government. It does so by educating lawmakers and public policy officials about how small town governments operate and by advocating policies on their behalf in Washington, D.C. Membership is 11,000 local governments which are mostly small and rural.

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Rob Vanasek

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National Association of Truck Stop Operators, Inc. (NATSO) www.natso.com

Profile: NATSO, Inc., is the professional and legislative representative of America's \$35 billion travel plaza and truckstop industry. NATSO serves as America's official source of information on the diverse travel plaza and truckstop industry; conducts an annual convention and trade show attended by more than 2,000 industry representatives; acts as the voice of the industry in Washington on legislative and regulatory matters; and supports efforts to generally improve the business climate in which its members operate.

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Lisa Mullings, VP
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National Automobile Dealers Association (NADA) www.nada.org

Profile: The National Automobile Dealers Association (NADA) represents 20,000 franchised automobile and truck dealers who sell new and used motor vehicles and engage in service, repair and parts sales.

Together they employ in excess of 1,000,000 people nationwide, yet more than 60% are small businesses as defined by the Small Business Administration..

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National Automotive Radiator Service Association (NARSA) www.narsa.org

Profile: The National Automotive Radiator Service Association is a not-for-profit trade association serving the cooling system service industry and motoring public. Founded in 1954, NARSA represented the first attempt to create a network for education and communication within the cooling system industry. Throughout the years, the organization has grown and expanded and today we count more than 1500 members in 42 different countries.

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National Business Association (NBA) www.nationalbusiness.org

Profile: The National Business Association (NBA) is a national non-profit association specifically designed and actively managed to assist the Self-Employed and Small Business community. The NBA provides its 55,000+ members resource materials and cost and time saving products and services.

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National Business Aviation Association, Inc. (NBAA) www.nbaa.org

Profile: The National Business Aviation Association (NBAA) was established in 1947 to represent and protect the interests of the business aviation community. Today, NBAA serves over 5,600 member companies using general aviation aircraft in the furtherance of their business activities or that provide business aviation products and services. NBAA member companies generate annual revenues of over \$4 trillion and employs more than 19 million people worldwide.

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Jeff Gilley, Director
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National Coalition of Petroleum Retailers

Profile: No profile available

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National Electrical Contractors Association (NECA) www.necanet.org

Profile: The National Electrical Contractors Association is an organization of electrical construction specialty contractors, speaking nationally for a segment of the construction industry comprised of over 80,000 electrical construction contracting firms. NECA provides the industry with a complete range of services and addresses issues of interest to members nation-wide.

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John Grau, Exec. VP/CEO
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National Electrical Manufacturers Association (NEMA) www.nema.org

Profile: NEMA is the trade association through which the electro industry develops and promotes positions on standards and government regulations. NEMA's mission is to promote the competitiveness of its member companies by providing quality services. NEMA, has nearly 600 member companies, including large, medium and small businesses.

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National Environmental Education & Training Foundation (NEETF) www.neetf.org

Profile: Help America meet critical national challenges through environmental learning. Environmental learning connects people of all ages and walks of life to the solutions of larger issues of critical national concern such as health care, educational excellence, consumers' "right to know," our competitive edge in business, the promotion of individual responsibility and effective community participation.

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mission, NFDA provides national leadership and a national identity for the profession; develops effective partnerships with state associations; and provides direct service to funeral service practitioners.

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Carol Green & Jill Zucker
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National Golf Course Owners Association (NGCOA) www.ngcoa.org

Profile: The National Golf Course Owners Association is the only international association devoted exclusively to furthering the interests of golf course owners and operators. Members represent all types of courses from 9-hole, to 18-hole to multi course owners. With chapters in many states, Canada and the Netherlands, NGCOA provides information on the business of golf through industry specific manuals, publications, and conferences.

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National Indian Business Association (NIBA)

Profile: Created in 1992 to serve as a non-profit organization promoting Indian Businesses and Indian Business people all across the country. NIBA promotes American Indian business development through education, communication, and advocacy.

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National Lime Association (NLA) www.lime.org

Profile: The National Lime Association (NLA) is the trade association for U.S. and Canadian manufacturers of high calcium quicklime, dolomitic quicklime, and hydrated lime, collectively referred to as lime. Lime is a chemical without substitute, providing cost-effective solutions to many of society's manufacturing and environmental needs. NLA represents the interests of its members in Washington, provides input on

standards and specifications for lime, and funds and manages research on current and new uses for lime. NLA represents about 90 percent of the U.S. capacity for quicklime productions. About half of our members are small business, under SBA's guidelines.

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National Paint and Coating Association (NPCA) www.paint.org

Profile: NPCA's primary role is to serve as forceful and effective ally and advocate for the coatings industry on legislative, regulatory and judicial issues at the federal, state and local levels. In addition, NPCA provides members with such services as research and technical information, legal guidance, and community service project support. Today, NPCA is a voluntary, nonprofit trade association representing approximately 400 paint and coatings manufacturers, raw materials suppliers and distributors.

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Alison A. Keane, Counsel, Gov. Affairs
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National Petrochemical & Refiners Association (NPR) www.npradc.org

Profile: The national Petrochemical & Refiners Association is a national trade organization which represents virtually every domestic U.S. petroleum refining and petrochemical manufacturing company, large and small, independent and integrated. NPR's membership represents 98% of the refining and petrochemical manufacturing in the United States. Since 1902, MPRA has been dedicated to providing members with a forum for sharing concerns and ideas, and to providing a strong and united voice on behalf of our constituents.

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June M. Whelan
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National Roofing Contractors Association (NRCA) www.nrca.net

Profile: The National Roofing Contractors Association (NRCA) is an association of roofing, roof deck and waterproofing contractors, and has over 5,000 members from all 50 states. It is estimated that NRCA contractor members perform 60 percent of all roofing installation in the United States, but most of these

firms are small business and many are family-run.

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Craig Silvertooth
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National Rural Electric Cooperative Association (NRECA) www.nreca.org

Profile: NRECA is a non-profit, national service organization representing approximately 1,000 rural electric systems which provide electricity to more than 30 million consumer-owners in 46 states and in 2,600 of the nation's 3,100 counties.

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National School Boards Association (NSBA) www.nsba.org

Profile: The National School Boards Association is the nationwide advocacy and outreach organization for public school governance. NSBA's mission is to foster excellence and equity in public elementary and secondary education in the United States through school board leadership. This effort is achieved through a united effort with state school board associations.

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National Small Business Association (NSBA) www.nsba.biz
(formally National Small Business United (NSBU))

Profile: The NSBA is a volunteer-directed association, the primary mission of which is to advocate state and federal policies which are beneficial to business, the state, and the nation; and to promote the growth of the free enterprise.

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National Stone, Sand and Gravel Association www.nssga.org

Profile: The National Stone, Sand and Gravel Association is the national trade association that represents the interest of the crushed stone, sand and gravel industry. It provides support to member companies in such areas as governmental and public affairs; operations and productivity improvement; market development; engineering and technical research; and safety health and environmental enhancement. NSSGA cooperates and works closely with other national, state and regional groups and associations that help advance the interests of the industry.

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National Tooling & Machining Association (NTMA) www.ntma.org

Profile: The National Tooling & Machining Association (NTMA) is the national representative of 2700 contract tooling and machining companies throughout the United States. Members design and manufacture special tools, dies, jigs, fixtures, gages, special machines, and precision machined parts.

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Shane Downey
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National Truck Equipment Association (NTEA) www.NTEA.com

Profile: The National Truck Equipment Association (NTEA), established in 1964, is a national trade association with membership composed of companies engaged in the manufacture and distribution of truck bodies, equipment and trailers; companies involved in the purchase, installation, sale and repair of trucks, truck bodies, equipment and trailers; truck chassis manufacturers; and other firms involved in the commercial truck and transportation equipment industry. The mission of the NTEA is to help its members enhance their profitability and productivity in the manufacture and distribution of safe, quality products and services. By enabling professionals at all levels to expand their knowledge and abilities, the NTEA not only enhances their effectiveness but also provides a conduit for sharing ideas and promoting superior industry technology.

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National Utility Contractors Association (NUCA) www.nuca.com

Profile: The National Utility Contractors Association is a national trade organization that represents contractors, suppliers and manufacturers engaged in the construction of water, sewer, gas, and other underground utility systems. A large segment of our member companies are small, family-owned business. Among its many member services, NUCA promotes and protects the industry's interests before Congress and federal agencies.

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Neighborhood Cleaners Association (NCA) www.nca-i.com

Profile: The Neighborhood Cleaners is an international association of professional cleaners. It represents more than 4,000 cleaners and offers professional services including garment analysis, garment restoration, training and technical information, among other things. These services are offered to member cleaners and other organizations, such as museums and textile manufacturers. In addition, NCA operates the New York School of Drycleaning which provides a complete educational program for skills needed to operate a cleaning store.

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Non-Ferrous Founders Society (NFFS) www.nffs.org

Profile: A not-for-profit trade association representing the aluminum and copper-based foundries employing virtually every known casting process. The majority of NFFS member foundries are small, privately-

held business. As a whole, the foundry industry is one of the nation's leading recyclers. Few other industries can boast as high a recycling rate in their manufacturing process.

The Society's mission, as defined by its board, is to provide members and the industry with information and services relevant to their current and future business needs, and to effectively represent the concerns and interests of the non-ferrous metalcasting industry.

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NFFS DC OFFICE

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North American Building Materials Distributors Association (NBMDA) www.nbmda.org

Profile: MBMDA represents a network of distributors and manufacturers dedicated to pursuing the association's mission of developing and promoting member excellence to improve the effectiveness of marketing and distribution services to customers.

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Smith, Bucklin & Associates, Inc.
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North American Die Casting Association (NADCA) www.diecasting.org

Profile: The North American Die Casting Association (NADCA), is the only trade association in the U.S.A. which represents custom and captive die casters, suppliers to the die casting industry and international die casters. Many of the most prominent die casters and leading suppliers are active members of the NADCA. For its members, the Association engages in programs and activities which (1) advance the technology of the die casting process, (2) help expand and develop markets for die castings, (3) foster advances and professional management techniques for the die casting business, (4) represent the industry point of view at federal, state and local levels of government, and (5) provide valuable information, and gain active membership participation in projects which advance the die casting industry.

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Washington DC Representative:

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North American Equipment Dealers Association (NAEDA) www.naeda.com

Profile: The North American Equipment Dealers Association (NAEDA), is a network of over 20 affiliated state and regional associations and represents over 5000 companies operating across the country providing equipment to agriculture, industry and outdoor power equipment commercial interests. Equipment dealers conduct offloading, transfer, selling, maintenance, and shipping of farm implements, logging implements and handheld power equipment.

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North American Insulation Manufacturers Association (NAIMA) www.naima.org

Profile: A trade association of North American manufacturers of fiber glass, rock wool and slag wool thermal and acoustical insulation products for use in homes, commercial buildings and industrial facilities. Fiber glass, rock wool and slag wool insulation products help protect the environment, save energy and save money.

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Organization for the Promotion and Advancement of Small Telecommunications Companies (OPASTCO) www.opastco.org

Profile: OPASTCO is a nationwide trade association that represents independently operated telecommunications companies, serving primarily rural areas of the United States and Canada. OPASTCO's membership includes both commercial companies and cooperatives, which range in size from fewer than 100 to 50,000 access lines and collectively serve nearly 2 million customers in 40

states and Canada. OPASTCO's more than 160 associate members provide a wide range of telecommunications products and services to small telephone systems.

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Painting and Decorating Contractors of America (PDCA) www.pdca.org

Profile: Founded in 1884, PDCA's professional painting contracting firms are involved in all sectors of the industry: industrial, commercial, and residential, and range from large companies with hundreds of employees down to sole proprietors. PDCA serves as the voice of the professional painting contractor in representing the member's interests to Congress and the federal agencies.

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Petroleum Marketers Association of America (PMAA) www.pmaa.org

Profile: The Petroleum Marketers Association of America (PMAA) is a federation of 42 state and regional trade associations representing over 7,850 small, independent petroleum marketers nationwide. Collectively, these marketers sell nearly half the gasoline, over 60 percent of the diesel fuel, and approximately 85 percent of the home heating oil consumed in this country annually.

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Petroleum Transportation and Storage Association (PTSA)

Profile: The Petroleum Transportation and Storage Association (PTSA) represents petroleum transporters, distributors and retail marketers across the country. PTSA is recognized as a leader on issues involving small independent business in the petroleum marketing industry. PTSA members represent more than 3500 small business nationwide. PTSA's mission is to promote a favorable business climate for petroleum marketers while keeping them informed of the constantly changing regulatory requirements promulgated by the federal government.

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Plumbing-Heating-Cooling Contractors Association (PHCCA) www.naphcc.org

Profile: Association with 6,000 member companies, averaging \$2-1/2 million in sales and 23 employees. Directs activities toward improving health and safety standards. PHCC works with the White House, Congress, and federal regulatory bodies to help the nation's leaders understand the concerns of Plumbing -Heating-Cooling contractors from across the country.

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Printer National Environmental Assistance Center (PNEAC) www.pneac.org

Profile: The Printers National Environmental Assistance Center (PNEAC) is a partnership between EPA, GATEF, Solid and Hazardous Waste Education Center, Waste Management and Research Center. The center addresses the environmental needs of printers and organizations that assist printers by providing information on how to achieve compliance and reducing wastes and emissions. The center provides a wide variety of information, using both the Internet and a toll-free telephone and fax service at 1-888-877-6322.

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Rick Hartwig
Environmental, Health, & Safety Specialist

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Printing Industries of America (PIA) www.gain.org

Profile: Printing Industries of America is the world's largest graphic arts trade association representing an industry with more than 1 million employees and \$132.1 billion in sales annually. PIA promotes the interest of over 14,000 member companies. PIA promotes programs, services, and an environment that helps its members operate profitably. Many of PIA's members are commercial printers, allied graphic arts firms such as electronic imaging companies, equipment manufacturers, and suppliers. PIA is affiliated with Graphic Arts Technical Foundation

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Ray Roper, President

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PRIZIM, INC. www.PRIZIM-inc.com

Profile: PRIZIM is a technical and management consulting firm that serves corporations, institutions, and government agencies. PRIZIM specializes in environmental, health, and safety areas.

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Professional Lawn Care Association of America (PLCAA) www.plcaa.org

Profile: PLCAA is the national trade association serving the lawn care industry through information dissemination, legislative activities and conferences. Members include lawn and landscape professionals, suppliers to the industry, government agencies, grounds managers and students. PLCAA offers a home-study Certified Turfgrass Professional designation through a major university.

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Recreation Vehicle Dealers Association (RVDA) www.rvda.org

Profile: RVDA advances the RV retailer's best interests through education, members services, industry leadership, and market expansion programs that promote the increased sale and use of RV's and that enhance the positive image of the RV experience.

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Phil Ingrassia

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Refrigeration Service Engineers Society (RSES) www.rses.org

Profile: The Refrigeration Service Engineers Society (RSES) is a non-profit educational society that was founded in 1933. From the beginning the Society's professional mission was to advance the heating, ventilation, air conditioning, and refrigeration (hvacr) profession by furthering the education and skills of the practicing hvacr service technician.

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Rubber Manufacturers Association (RMA) www.rma.org

Profile: RMA is the primary national trade association for the finished rubber products industry in the U.S. Comprised of two divisions, the General Products Group and Tire Group, RMA's member-company organizations contribute upwards of \$20 billion in finished rubber product shipments to the global economy. RMA is headquartered in Washington, D.C. and is recognized as the leading business advocate, resource and information clearinghouse for and about today's diversified rubber industry.

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Tracy Norberg, Manager

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Screenprinting & Graphics & Imaging Association International (SGIA) www.sgia.org

Profile: Screen Printing and Graphic Imaging Association International is the association for the screen printing and graphic imaging industries and their associated supplier base. Members are the owners and/or operators of the manufacturing facilities. SGIA international's services to its members include an annual convention and exposition; educational programs; and representation before state and federal agencies on regulatory issues.

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SGIA International
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Secondary Materials & Recycled Textiles Association (SMART) www.smartassn.org

Profile: SMART is an international association which seeks to strengthen the economic opportunities of its members. It promotes the interdependence of all its industry segments by providing a common forum for networking, education, and trade.

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Service Station Dealers of America & Allied Trades (SSDA-AT) www.ssda-at.org

Profile: Service Station Dealers of America and Allied Trades (SSDA-AT) is a national association of individual and state groups representing service station dealers, automotive repair facilities, car washes, and convenience stores. Members are owners and/or operators of these small businesses. SSDA-AT services to its members include: holding an annual convention and trade show, publication of a monthly newsletter, representing on legislative and regulatory issues, media relations, and other programs to help its members strengthen their businesses.

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Amy Littlefield

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Sheet Metal & Air Conditioning Contractors' National Association (SMACNA) www.smacna.org

Profile: Trade association of almost 2,000 sheet metal companies nationwide. Predominantly small business, family-owned enterprises averaging \$4-5 million in sales and about 20 employees. SMACNA addresses issues common to member firms which impact the industry nationally. It serves members' needs to improve their business environment through industry education, labor relations, standards, industry representation, and business studies.

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Thomas Soles, Group Director
Market Sectors

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Shipbuilders Council of America (SCA)

www.shipbuilders.org

Profile: SCA is the largest and most broad-based national trade association representing the U.S. shipyard industry that primarily builds and repairs commercial vessels, representing 50 shipyard companies that own and operate more than 120 shipyards in 23 states. SCA also represents 36 affiliate members who provide goods and services to the shipyard industry.

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Small Business Administration (SBA)

www.sba.gov/advo

Profile: SBA was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interest of small business concerns, to preserve free competitive enterprise, and to maintain and strengthen the overall economy of our nation. Small business is critical to our economic recovery, to building America's future. SBA works with thousands of lending, educational and training institutions nationwide.

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Small Business Legislative Council (SBLC)

www.sblc.org

Profile: The Small Business Legislative Council (SBLC) is an independent, permanent coalition of trade and professional associations that share a common concern for the future of small business. The purpose of SBLC is twofold: to maximize the influence and strength of small business on legislative and Federal policy issues of importance to the entire small business community and to disseminate information on the impact of public policy on small business. Since its creation in , SBLC has grown to its current membership of nearly one hundred associations.

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Smaller Business Association of New England, Inc. (SBANE) www.sbane.org

Profile: The Smaller Business Association of New England (SBANE) is a nonprofit organization established in 1938 to promote and protect small businesses. Its 1200 member companies in six states range from sole-proprietorship service businesses and growing high technology firms to 500-employee manufacturing plants. SBANE's programs and services address the shared interests and needs of its diverse membership.

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SMC Business Councils (SMC)

www.smc.org

Profile: SMC is a non profit trade association dedicated to helping small service, manufacturing and commercial companies achieve their business and civic objective. Helps small business grow through grassroots lobbying, networking, educational seminars, publications and low-cost services to members and their employees. The organization represent over 5,000 members having over 80,000 employees in Pennsylvania, Ohio, and West Virginia. Its headquarters are located in Pittsburgh, Pennsylvania, with a branch office in Harrisburg.

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Smith, Bucklin & Associates (SBA)

www.smithbucklin.com

Profile: The Government Relations Division of Smith, Bucklin & Associates (SBA-GR) provides federal and state legislative and regulatory assistance to the association and corporate communities. Its health care practice group supports the needs of physician and dental societies, allied healthcare providers, medical technology companies and consumer groups. Its public policy practice supports the needs of clients from a variety of industry sectors, including specialty manufacturing and service sectors, aerospace, e-commerce, and telecommunications. SBA-GR, a division of the world's premiere full-service association management firm, supports the government relations and advocacy needs of trade associations, professional societies, and various public and private entities, offering tailored programs including issues advocacy, regulatory and compliance counseling, strategic analysis and public awareness, and monitoring of legislative and executive branch activities.

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Frank Moore, Director
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Society of American Florists (SAF)

www.aboutflowers.com

Profile: The Society of American Florists (SAF) is the only national trade association that represents and supports the entire floral industry. SAF's 19,000 members are the industry's best growers, wholesalers, retailers, manufacturers and suppliers, educators, students and other organizations.

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Government Relations FAX: (703) 836-8705
Society of American Florists E-mail: dgruenburg@safnow.com
1601 Duke Street
Alexandria, VA 22314

Society of Independent Gasoline Marketers of America (SIGMA) www.sigma.org

Profile: The Society of Independent Gasoline Marketers of America (SIGMA), founded in 1958, is the foremost national trade association directly representing Independent marketers and chain retailers of motor fuel in the United States. As the voice of independent petroleum marketers, SIGMA represents 300 member companies operating in all 50 states, Canada, and abroad..

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Society of the Plastics Industry, Inc. (SPI)

www.plasticsindustry.org

Profile: Founded in 1937, The Society of the Plastics Industry, Inc. is the trade association representing one of the largest manufacturing industries in the United States. SPI's 1,500 members represent the entire plastics industry supply chain , including processors, machinery and equipment manufacturers and raw material suppliers. The U.S. plastics industry employs 1.5 million workers and provides \$304 billion in annual shipments. For more information visit SPI on the Web at www.plasticsindustry.org.

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Steel Manufacturers Association (SMA)

www.steelnet.org

Profile: The Steel Manufacturers Association (SMA) is the primary trade association for scrap EAF steelmakers, often known as mini-mills, and also includes producers of hot rolled products. The 44 member companies of that operate 125 steel plants and account for over half of the US steel production today. The SMA has 134 Associate Member companies worldwide that supply goods and services to the steel industry. For the latest news and up-to-date information on the US steel industry, visit the SMA website at www.steelnet.org.

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Steel Service Center Institute (SSCI)

www.ssci.org

Profile: SSCI is a trade association representing the steel service center industry with current sales of over \$28 billion. Our 400 member companies supply the metal requirements of an estimated 300,000 end-users in virtually all segments of the U.S. economy. More than 1,000 steel service centers stock (inventory), process, and deliver--often on a just-in-time basis--industrial steel products. Steel service centers represent the largest single customer group of domestic mills, purchasing about one-third of all carbon and nearly one-half of all stainless steel produced in the United States.

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Synthetic Organic Chemical Manufacturers Association (SOCMA)

www.socma.com

Profile: "The Synthetic Organic Chemical Manufacturers Association (SOCMA) represents over 300 member companies, encompassing every segment of the custom, batch and specialty chemical industry--from small specialty producers to large multinational corporations. The association's main focus is to represent the legislative, regulatory, and commercial interests of its members in order to advocate the highest scientific and business standards for the industry."

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Textile Rental Services Association (TRSA)

www.trsa.org

Profile: The Textile Rental Services Association (TRSA) is a nonprofit international trade association. Members are for-profit companies engaged in textile maintenance and rental services to commercial, industrial, and institutional accounts. Members of TRSA account for approximately 90% of the annual sales of the linen supply industry and about 75% of the sales of the industrial laundering industry. The combined textile rental industry had estimated 1999 sales of \$10.5 billion.

Major customers of most uniform and line supply services and commercial launderers include automobile service and repair facilities, food processing companies, pharmaceutical manufacturers, and other manufacturing facilities; hotels, restaurants, hospitals, nursing homes, doctors' and dentists' offices and clinics; retail stores and supermarkets; and a variety of other industrial and service companies. Associate members are for-profit companies that sell services, equipment, or supplies to members.

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Tire Industry Association (TIA)

www.tireindustry.org

Profile: TIA is an international association representing all segments of the tire industry, including those that manufacture, repair, recycle, sell, service or use new or retreaded tires, and also those suppliers or individuals who furnish equipment, material or services to the industry. TIA was formed by the July 2002 merger of the International Tire & Rubber Association (ITRA) and the Tire Association

of North America (TANA). The association has offices in Reston, Virginia, and Louisville, Kentucky, and over 4,000 current members.

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Becky MacDicken, Director
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Uniform & Textile Service Association (UTSA)

www.utsa.com

Profile: The Uniform and Textile Service Association is an international trade organization representing textile supply and service companies. The Association has been in existence for more than 65 years and represents 95% of the annual sales generated by the uniform service industry and 65% of the annual sales generated by the linen supply industry. UTSA members provide clean, and maintain reusable textile products, such as uniforms, sheets, table linens, shop and print towels, floor mats, mops, and other items to thousands of business in all industries. These industries include light, heavy, and hi-tech manufacturing; healthcare; restaurants; service, retail, construction, and transportation industries; and institutions.

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USA Rice Federation

www.usarice.com

Profile: USA Rice Federation is the national advocate for all segments of the rice industry, conducting activities to influence government programs, developing and initiating programs to increase worldwide demand, and providing other services to increase industry profitability.

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US Chamber of Commerce (COC)

www.uschamber.org

Profile: The U.S. Chamber of Commerce is the world's largest business federation representing an underlying membership of more than three million businesses and organizations of every size, sector and region. The mission of the U.S. Chamber is 'to advance human progress through an economic, political and social system based on individual freedom, incentive opportunity and responsibility.'

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US Hispanic Chamber of Commerce (USHCC)

www.usfcc.com

Profile: The United States Hispanic Chamber of Commerce (USHCC) is a structured organization aimed at developing a business network providing the Hispanic community with cohesion and strength. Since its inception, the USHCC has worked toward bringing the issues and concerns of the nation's more than 1 million Hispanic-owned businesses to the forefront of outstanding working relationships with international Heads of State. Also, through the network of nearly 250 Hispanic Chambers of Commerce and Hispanic business organizations, the USHCC has effectively communicated the needs and potential of Hispanic Enterprise to the U.S. Government and Corporate America.

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Maritza Rivera, Advisor, Govt. Affairs

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Virginia Aggregates Association (VAA)

www.vaagg.org

Profile: The Virginia Aggregates Association promotes the interests, growth and welfare of crushed stone, sand, gravel, and industrial minerals producers in VA. members provide jobs for about 200,000 workers.

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Lori Halbleib, Acting, Admin. Assistant

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Wallcoverings Association (WA)

www.wallcoverings.org

Profile: The Wallcoverings Association (WA) was formed in 1992 as a consolidation between the Wallcovering Distributors Association and the Wallcovering Manufacturers Association to promote the interests of both of the portions of the wallcovering industry. WA represents the manufacturers, distributors, suppliers and designers of wall covering in the United States. WA members range from very large firms and corporations to independently-owned and operated medium and smaller size companies. The Wallcoverings Association provides government affairs and advocacy to its members on a federal and state level, and statistical programs to exchange comparative operating data.

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